



COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #080420
Entitled

Elevator, Escalator, and Moving Walks with Related Equipment, Services, and Supplies

The following advertisement was placed June 16, 2020 in Utah's *The Salt Lake Tribune*, in *USA Today*, in South Carolina's *The State*, and on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, The New York State Contract Reporter www.nyscr.ny.gov, PublicPurchase.com, and June 17, 2020 in Oregon's *Daily Journal of Commerce*:

Sourcewell, a State of Minnesota local government agency and service cooperative, is requesting proposals for Elevator, Escalator, and Moving Walks with Related Equipment, Services, and Supplies to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than August 4, 2020, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

965046 Ontario, Inc.	KONE, Inc. (Canada)
Abell Elevator	Medicine Hat Elevator, Inc.
BidPrime, Inc.	Otis Elevator Company (MD)
Charter Elevator Piedmont, LLC.	Otis Elevator Company (CA)
Cleaner's Depot	Prestige Elevator Services, LLC.
Construction Industry Center	Regina Construction Association
Delaware Elevator, Inc.	Schindler Elevator Corp. (U.S.A.)
East Coast Escalator Cleaning, LLC.	Schindler Elevator Corporation (Canada)
KGC Enterprises, Inc. T/A Kc Sign	Suburban Elevator of MN
KJA Consultants	thyssenkrupp Elevator
KONE (U.S.A)	Vehicle Service Group, LLC.

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the

Sourcewell Procurement Portal, on August 4, 2020 at 4:31 pm CT. Proposals were received from the following:

Charter Elevator Piedmont, LLC.
Prestige Elevator Services, LLC.
Schindler Elevator Corp.
thyssenkrupp Elevator

Proposals were reviewed by the Proposal Evaluation Committee:

Kim Austin, CPPB, Procurement Lead Analyst
Michael Muñoz, CPPB, Procurement Analyst
Stephanie Haataja, CPIM, Procurement Analyst
Nick Scholer, Procurement Analyst

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that all proposal responses met the scope and mandatory submittal requirements and were evaluated.

Schindler Elevator Corporation is a manufacturer of elevators, escalators and moving walks. Schindler manufactures, installs, services, and modernizes elevators, escalators, and moving walks that meet local building requirements. With their robust staff of team members and locations throughout North America, Schindler is equipped to provide products and service to all Participating Entities. Schindler offers standard and volume discounts to all Participating Entities.

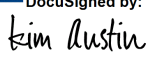
thyssenkrupp Elevator offers a full range of elevators, escalators, and moving walks. In addition, thyssenkrupp Elevator provides installation, service, repair, and supplies. thyssenkrupp Elevator has a vast network of branch offices and local representatives located in the United States and Canada to meet the needs of Sourcewell Participating Entities. thyssenkrupp Elevator is offering significantly discounted rates off their posted pricing.

For these reasons, the Sourcewell Proposal Review Committee recommends award of Sourcewell Contract #080420 to:

Schindler Elevator Corporation
thyssenkrupp Elevator

080420-SCH
080420-TKE

The preceding recommendations were approved on August 26, 2020.

DocuSigned by:

6830543C58384D1...

Kim Austin, CPPB, Procurement Lead Analyst

Sourcewell

DocuSigned by:



0B0204E40D3E445...

Michael Muñoz, CPPB, Procurement Analyst

DocuSigned by:



755BA3F379B5409...

Stephanie Haataja, CPIM, Procurement Analyst

DocuSigned by:



4513A60DCA01467...

Nick Scholer, Procurement Analyst

STATEMENT OF COMPLIANCE

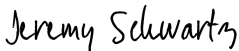
As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #080420 for Elevator, Escalator, and Moving Walks with Related Equipment, Services, and Supplies**.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.

DocuSigned by:


C0ED2A139D06489

Jeremy Schwartz, CSSBB, CPPO
Chief Procurement Officer